

FOLKWAYS

48. If we measure and classify a number of persons by any physical characteristic (stature, weight) we find that the results always fall under a curve of probable error. That they should do so is, in fact, a truism. If a number of persons with different degrees of power and resistance are acted on by the same influences, it is most probable that the greatest number of them will reach the same and a mean degree of self-realization, and

Deliri
 $\sqrt{\sim}r$
 \

'roletariat
 ^pendent, and
 'quent

others in proportion to their power and resistance. The fact has been statistically verified so often, and for such a great variety of physical traits, that we may infer its truth for all traits of mind and character for which we have no units, and which we cannot therefore measure or statistically classify.

49. Classes rated by societal value. If we take societal value as the criterion of the classification of society, it has the advantage of being germane to the interests which are most important